

July 30, 2020

Ms. Christine Nash
City of Cuba
220 N. Smith St.
Cuba, Missouri 65453

Re: Cuba Municipal Airport
19-059A-1 Obstruction Removal/Tree Clearing

Dear Ms. Nash:

The bid opening for the above referenced project was held on July 27, 2020. Seven (7) bids were received. We have reviewed the itemized bid proposal for each bidder and found each bid proposal to be free of errors, with minor exceptions on the low bidder as discussed below. The seven bids received are as follows:

- The low Base Bid was submitted by: Widel, Inc., 5700 M Highway, Blackwater, Missouri, 65322, in the amount of \$251,555.54. This amount reflects a correction to a math error in extension on one line item. This correction does not affect the order of the bids.
- The second low Base Bid was submitted by: Bill Sullivan Excavation, Inc., 68 Bunker Hill Road, Silex, Missouri, 63377, in the amount of \$295,000.00.
- The third low Base Bid was submitted by: AK Britton Construction, LLC, 64 N. Scott Road, Cuba, Missouri, 65453, in the amount of \$331,250.00.
- The fourth low Base Bid was submitted by: K.J. Unnerstall Construction, 4923 South Point Road, Washington, Missouri, 63090, in the amount of \$359,250.00.
- The fifth low Base Bid was submitted by: Twehous Excavating Co., Inc., 8514 Liberty Road, Jefferson City, Missouri, 65101, in the amount of \$506,775.00.
- The sixth low Base Bid was submitted by: CSD Environmental Services, Inc., 2220 Yale Boulevard, Springfield, Illinois, 62703, in the amount of \$540,148.69.
- The seventh low Base Bid was submitted by: Lehman Construction Company, 900 Russellville Road, California, Missouri, 65018, in the amount of \$978,604.00.

The complete bid proposals for the low bidder and second low bidder are enclosed for your review.

The Engineer's Estimate for the project Base Bid was in the amount of \$343,500.00. The Base Bid submitted by the low bidder, Widel, Inc., is 26.8% under the Engineer's Estimate. A copy of the bid tabulation is attached for your review.

Widel, Inc. is prequalified with MoDOT, and as such was considered prior to the bid opening as prequalified for this project in accordance with the bid documents. We have reviewed the System for Award Management (formerly the Excluded Parties List System) website, and found that Widel, Inc. does not have any active exclusion records on file.

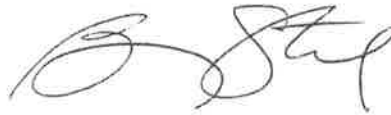
For this project, the Disadvantaged Business Enterprise (DBE) goal is 5.00%. Within their bid proposal read aloud at the bid opening, Widel, Inc., included the required DBE Participation form on page PF-10, however it was blank, which we assumed signified a proposed zero DBE participation for the project. The following day Widel, Inc., did submit supplemental DBE Participation forms stating their intent to subcontract approximately 15.9% of the bid to Eb & Flow Custom Erosion Control, a DBE firm certified through MoDOT (listed in the DBE directory as Sally Ebling dba "Eb" & Flow Custom Erosion Control.) Because Widel, Inc., did not provide all of the required information with their bid submittal, the Owner reserves the right to reject their bid as an irregular proposal, in accordance with General Provision 20-09. However, in accordance with that same provision, the Owner reserves the right to waive technicalities if such waiver is in the best interest of the Owner and conforms to local laws and ordinances pertaining to the letting of construction contracts. In this particular case, because Widel, Inc., submitted the required information within a day of the bid opening showing the DBE Goal would be met, and taking into consideration the significant cost difference between the low bidder and second low bidder, we believe it would be in the best interest of the Owner to waive the technicality in this case and allow the bid from Widel, Inc., to stand.

Based upon our review of the bid proposals, the Engineer's recommendation is to award the construction contract to Widel, Inc., contingent upon available funding and upon review and concurrence by the City of Cuba and the MoDOT Aviation Section.

If you have any questions or need additional information, please call me at (314) 942-5288 or e-mail me at bstolz@hanson-inc.com.

Sincerely,

HANSON PROFESSIONAL SERVICES INC.

A handwritten signature in black ink, appearing to read "Barry Stolz", written in a cursive style.

Barry Stolz, P.E.
Project Manager

Enclosures

cc: Andy Hanks, MoDOT Aviation



Airport: Cuba Municipal Airport
Project Name: Obstruction Removal (Tree Clearing)
Project No.: 19-059A-1
Hanson Project: 19A0002
Bid Opening Date: July 27, 2020
Low Bidder: Widel, Inc.

CONTRACTOR BID SUMMARY

The Proposed Improvements Include: Removal of vegetative obstructions to runway 18-36 in various locations on the airport property. Associated work includes tree trimming, cleaning and grubbing, tree removal, seeding and restoration.

Item No.	Spec No.	Description	Unit	Quantity	Engineer's Estimate		Widel, Inc.		Bill Sullivan Excavation, Inc.		AK Britton Construction, LLC	
					Bid Price	Item Total	Bid Price	Item Total	Bid Price	Item Total	Bid Price	Item Total
1	C-102-5.1a	Temporary Seeding and Mulching (Undistributed)	ACRE	20	\$1,000.00	\$20,000.00	\$808.00	\$16,160.00	\$500.00	\$10,000.00	\$700.00	\$14,000.00
2	C-102-5.1b	Temporary Ditch Checks (Undistributed)	L.F.	500	\$5.00	\$2,500.00	\$5.05	\$2,525.00	\$25.00	\$12,500.00	\$6.00	\$3,000.00
3	C-102-5.1c	Temporary Silt Fence (Undistributed)	L.F.	7,000	\$3.00	\$21,000.00	\$7.98	\$55,860.00	\$3.00	\$21,000.00	\$3.25	\$22,750.00
4	C-105	Mobilization	LSUM	1	\$20,000.00	\$20,000.00	\$22,870.00	\$22,870.00	\$10,000.00	\$10,000.00	\$18,000.00	\$18,000.00
5	P-151-4.1a	Tree Trimming - Easements north of I-44	LSUM	1	\$5,000.00	\$5,000.00	\$8,169.89	\$8,169.89	\$13,500.00	\$13,500.00	\$24,000.00	\$24,000.00
6	P-151-4.1b	Tree Trimming - Easements south of I-44	LSUM	1	\$2,500.00	\$2,500.00	\$4,278.03	\$4,278.03	\$8,500.00	\$8,500.00	\$3,500.00	\$3,500.00
7	P-151-4.2	Clearing and Grubbing - On Airport	LSUM	1	\$150,000.00	\$150,000.00	\$65,308.00	\$65,308.00	\$130,000.00	\$130,000.00	\$30,000.00	\$30,000.00
8	P-151-4.3a	Tree Removal - Easements north of I-44	LSUM	1	\$15,000.00	\$15,000.00	\$19,056.06	\$19,056.06	\$28,000.00	\$28,000.00	\$132,000.00	\$132,000.00
9	P-151-4.3b	Tree Removal - Easements south of I-44	LSUM	1	\$15,000.00	\$15,000.00	\$8,110.46	\$8,110.46	\$22,000.00	\$22,000.00	\$6,800.00	\$6,800.00
10	P-151-4.4	Wood Structure Removal	LSUM	1	\$5,000.00	\$5,000.00	\$1,500.00	\$1,500.00	\$2,000.00	\$2,000.00	\$3,800.00	\$3,800.00
11	MO-901-5.1	Seeding	LSUM	1	\$50,000.00	\$50,000.00	\$20,200.00	\$20,200.00	\$5,000.00	\$5,000.00	\$28,000.00	\$28,000.00
12	MO-908-5.1	Mulching	LSUM	1	\$30,000.00	\$30,000.00	\$20,200.00	\$20,200.00	\$25,000.00	\$25,000.00	\$28,000.00	\$28,000.00
13	TM-100-1	Traffic Maintenance - Easements north of I-44	LSUM	1	\$2,500.00	\$2,500.00	\$6,208.10	\$6,208.10	\$5,000.00	\$5,000.00	\$12,000.00	\$12,000.00
14	TM-100-2	Traffic Maintenance - Easements south of I-44	LSUM	1	\$5,000.00	\$5,000.00	\$1,110.00	\$1,110.00	\$2,500.00	\$2,500.00	\$5,400.00	\$5,400.00
Total Bid					\$343,500.00	\$343,500.00	\$251,555.54	\$251,555.54	\$295,000.00	\$295,000.00	\$331,250.00	\$331,250.00

% Difference From OPC

* Note: Item No. 3 total in the Widel bid reflects a correction to an error in extension, which also reflects in the total bid

-26.8%

-14.1%

-3.6%

Item No.	Spec No.	Description	Unit	Quantity	K.J. Ummerstall Construction		Twehous Excavating Co., Inc.		CSD Environmental Services, Inc.		Lehman Construction Company	
					Bid Price	Item Total	Bid Price	Item Total	Bid Price	Item Total	Bid Price	Item Total
1	C-102-5.1a	Temporary Seeding and Mulching (Undistributed)	ACRE	20	\$750.00	\$15,000.00	\$1,710.00	\$34,200.00	\$0.01	\$0.20	\$900.00	\$18,000.00
2	C-102-5.1b	Temporary Ditch Checks (Undistributed)	L.F.	500	\$4.50	\$2,250.00	\$4.55	\$2,275.00	\$17.94	\$8,970.00	\$8.00	\$4,000.00
3	C-102-5.1c	Temporary Silt Fence (Undistributed)	L.F.	7,000	\$1.50	\$10,500.00	\$2.40	\$16,800.00	\$3.39	\$23,730.00	\$5.00	\$35,000.00
4	C-105	Mobilization	LSUM	1	\$34,700.00	\$34,700.00	\$43,000.00	\$43,000.00	\$35,379.67	\$35,379.67	\$131,604.00	\$131,604.00
5	P-151-4.1a	Tree Trimming - Easements north of I-44	LSUM	1	\$14,400.00	\$14,400.00	\$12,000.00	\$12,000.00	\$6,799.92	\$6,799.92	\$42,000.00	\$42,000.00
6	P-151-4.1b	Tree Trimming - Easements south of I-44	LSUM	1	\$5,400.00	\$5,400.00	\$6,000.00	\$6,000.00	\$4,018.40	\$4,018.40	\$100,000.00	\$100,000.00
7	P-151-4.2	Clearing and Grubbing - On Airport	LSUM	1	\$197,300.00	\$197,300.00	\$313,000.00	\$313,000.00	\$336,482.00	\$336,482.00	\$425,000.00	\$425,000.00
8	P-151-4.3a	Tree Removal - Easements north of I-44	LSUM	1	\$6,000.00	\$6,000.00	\$12,000.00	\$12,000.00	\$80,000.00	\$80,000.00	\$30,000.00	\$30,000.00
9	P-151-4.3b	Tree Removal - Easements south of I-44	LSUM	1	\$9,200.00	\$9,200.00	\$10,000.00	\$10,000.00	\$10,000.00	\$10,000.00	\$50,000.00	\$50,000.00
10	P-151-4.4	Wood Structure Removal	LSUM	1	\$2,500.00	\$2,500.00	\$4,000.00	\$4,000.00	\$1,500.00	\$1,500.00	\$18,000.00	\$18,000.00
11	MO-901-5.1	Seeding	LSUM	1	\$27,000.00	\$27,000.00	\$26,500.00	\$26,500.00	\$26,024.00	\$26,024.00	\$40,000.00	\$40,000.00
12	MO-908-5.1	Mulching	LSUM	1	\$23,000.00	\$23,000.00	\$22,500.00	\$22,500.00	\$24,277.50	\$24,277.50	\$40,000.00	\$40,000.00
13	TM-100-1	Traffic Maintenance - Easements north of I-44	LSUM	1	\$8,500.00	\$8,500.00	\$4,000.00	\$4,000.00	\$300.00	\$300.00	\$20,000.00	\$20,000.00
14	TM-100-2	Traffic Maintenance - Easements south of I-44	LSUM	1	\$3,500.00	\$3,500.00	\$500.00	\$500.00	\$2,667.00	\$2,667.00	\$25,000.00	\$25,000.00
Total Bid					\$359,250.00	\$359,250.00	\$506,775.00	\$506,775.00	\$540,148.69	\$540,148.69	\$978,604.00	\$978,604.00

% Difference From OPC

4.6%

47.5%

57.2%

184.9%